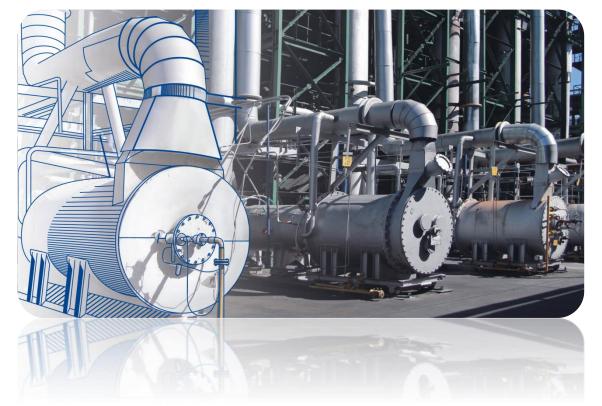


Presentation of Omsk Carbon Group





Omsk Carbon Group – is the largest carbon black producer in Russia and CIS countries, which offers the widest range from tire to special brands.

Historical facts – first 70 years!





- 1944 Launching of Omsk carbon black plant on 27th of April (with capacity 10 KT).
- 1973 Omsk plant capacity reaches 50 KT.
- 1990 Omsk plant is producing 180 KT.
- 1991 First export contract for shipment N220 to Japan.
- 2005 Purchasing of Volgograd carbon black plant.
- 2012 Establishing of Sales & Distribution centers in Romania and Germany; establishing of R&D centre of carbon materials (with Russian Academy of Science)
- 2014 Establishing of Sales & Distribution centers in Turkey, Canada and USA; starting of construction of the new carbon black plant in Mogilev, Belorussia

Company structure



Head Quarter

(Omsk, Russia) Managing of the Group

Omsk plant

Capacity – 260 000 ton per year Production lines – 12 Assortment – 32 grades

Volgograd plant

Capacity – 140 000 ton per year Production lines – 7 Assortment – 7 grades

R&D centre of carbon materials

(Omsk, Russia)
Research and development of new materials and production technologies

Omsk Carbon Germany Gmbh

(Waltrop, Germany)
Sales & Distribution in Western Europe
Warehousing and reloading
to bulk-trucks

Carbon Black Srl

(Galati, Romania)
Sales & Distribution in Balkan region
Warehousing and reloading
to bulk-trucks

Omsk Carbon Istanbul Dis Tic Ltd Sti

(Istanbul, Turkey)
Sales & Distribution in Turkey
Warehousing and logistics

USA

(Charleston, South Carolina)
Sales & Distribution in USA
Warehousing and reloading to
bulk-trucks in 1Q 2015

Canada

(Prescott, Ontario)
Distribution in Canada
Warehousing and reloading to
bulk-trucks

Geographical presence of Omsk Carbon Group worldwide





Omsk Carbon Group is developing distribution channels in order to satisfy growing demands of the customer and strengthen its competitiveness







































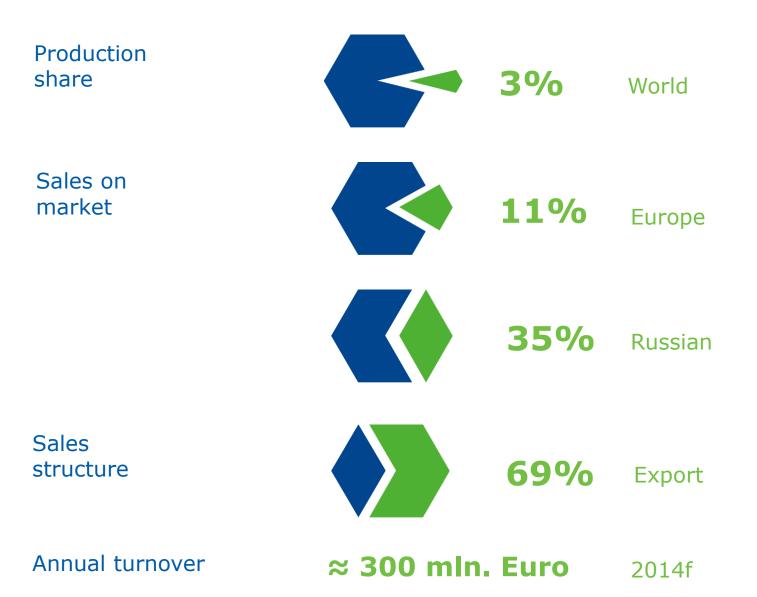




Position on the market

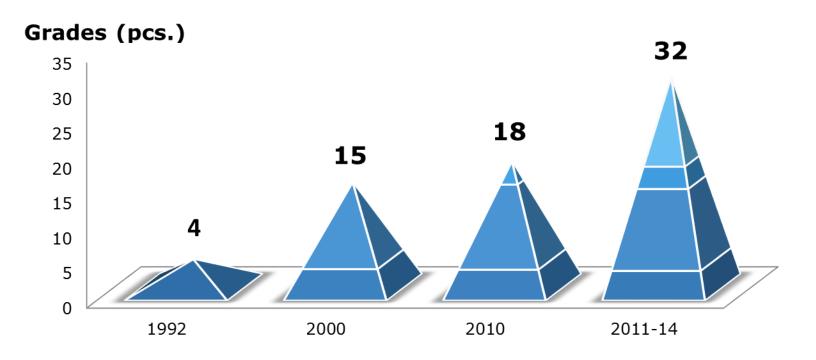


Omsk Carbon Group has created a recognizable and high-value brand in the world market



Product range development





Start up of Grades:

1992: P226, P245, P324, P514

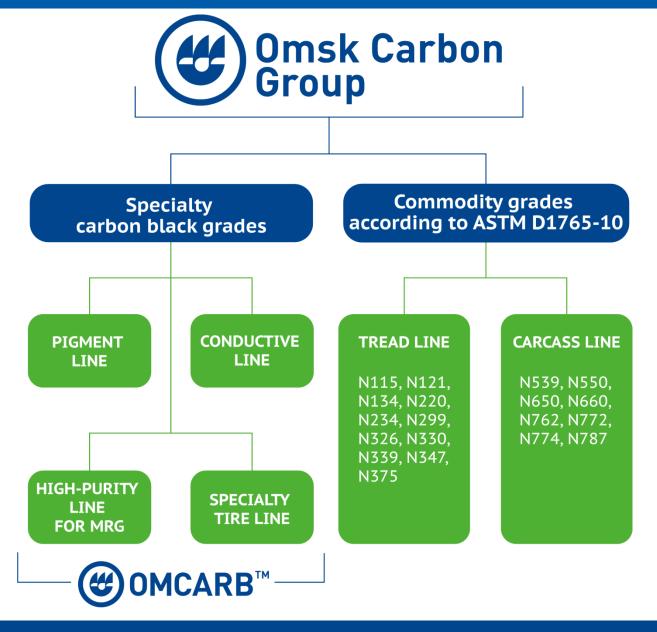
2000: N220, N234, N299, N326, N330, N339, N347, N375, N550, N660

2010: N121, N772, UM76

2011-2014: N115, high-purity, conductive, pigment and specialty tire grades

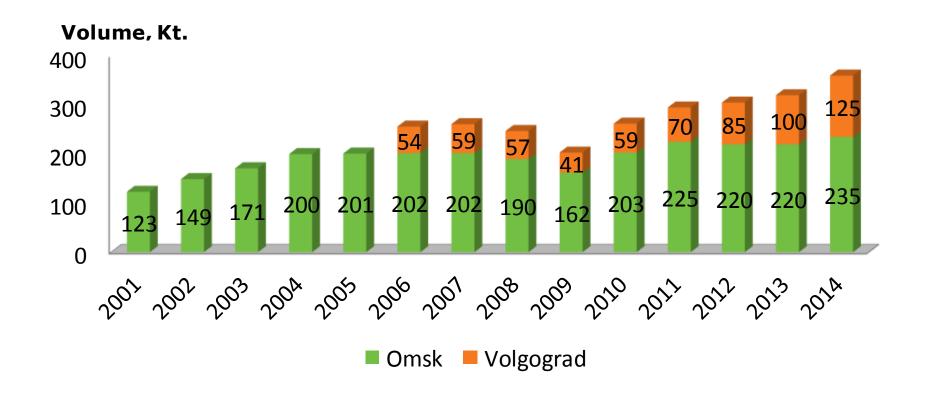
OMCARB™-series





In 2012 Omsk Carbon Group launched its specialty carbon black line under their trademark OMCARB™





<u>Further increase of production & sales volumes:</u>

- ✓ Volgograd plant up to 200Kt in 2017
- ✓ New project Mogilev (Belorussia) plant up to 60Kt in 1Q'16, up to 120Kt in 2017.

Long term competitive advantages



1. Unique feedstock position

- Availability of high-quality feedstock from Russia and CIS countries
- Widest range of feedstock types
- Long-term contracts with major suppliers

2. Strong R&D in collaboration with Institute of Hydrocarbon Processing, Siberian Branch of the Russian Academy of Sciences

- Efficient technology of production resulting high yield
- Constant improvement of quality
- Cost-saving technologies
- Development of new products

3. Enlarging of single-plant output

4. Motivated and dynamic team

- Efficient customer service, work on costs improvement, development of new projects

5. Business dedicated to customer

- Customer is our biggest value
- Our business is personalized
- We value long-term relationships. 70% of our contacts are long-term and formula based



STRATEGIC AIM of the company:

to be the world class leader in carbon based materials

STRATEGIES of Omsk Carbon Group till 2017:

- 1. Production capacity expansion from 270kt in 2010 to 585kt till 2017.
- 2. Further development of own distribution in Europe, North America, Latin America, Asia.
- 3. Expansion of assortment range with specialty blacks for tires, MRG and plastics.



Production capacity 2012 – 2017, in kt.

| | 2012 | 2013 | 2014F | 2015F | 2016F | 2017F |
|-------------------------------|------|------|-------|-------|-------|-------|
| Omsk plant | 245 | 250 | 260 | 265 | 265 | 265 |
| Volgograd plant | 100 | 100 | 140 | 180 | 200 | 240 |
| Mogilev plant (Belorussia) | - | - | - | - | 60 | 120 |
| Total | 345 | 350 | 400 | 445 | 525 | 585 |

VOLGOGRAD plant: - new tread production unit 40 Kt. launched

in 1Q 2014

- new carcass production unit 40 Kt. will be

launched in 2015

OMSK plant: - new specialty black line launched in 2014

BELORUSSIA plant - start operations in 1Q 2016

Omsk Carbon Group guarantees stable supply chain and secure agreed volumes on long term basis

Thank you for your attention!

For more information, please, visit our web-site:

www.omskcarbongroup.com