# BIOF OOD LAB.

# Bite

- Bite Bar is 100% raw nut and fruit bar from Russia made by BioFoodLab company
- All ingredients anybody can read, understand and pronounce
- Made from 100% natural ingredients
- No use of chemical additives
- res E
- Careful processing of ingredients maintains vitamin and nutrient level untouched
- Each Bite has its own functionality: Bite Sport, Bite Balance, Bite Immunity, Bite Intellect, Bite Tonus and others
- Some flavors contain superfoods: chia and flax seeds



SIMPLE, NATURAL, DELICIOUS



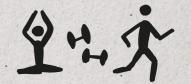


Women and men, age 25-35 years

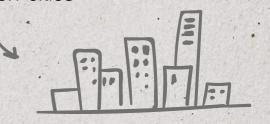
Income level - average or above, attach significance to professional self-realization or are engaged in business

Lead an active lifestyle, need to get the most health benefits out of food and none of the harm

Practice jogging, yoga, functional training



Reside in million-cities















Peanuts - banana

Cranberry - pumpkin seeds

45 g

Kumquat - lemon

45 g

Coconut - brazil nut

45 g

Carrot - cashew

45 g

45 g

Dates, peanuts,

banana, apricot, chia and flax seeds

and that's all!

Dates, raisins, pumpkin seeds, cranberries, almonds, sesame seeds, sunflower seeds, chia and flax seeds, clove, cardamon and that's all!

Dates, raisins, kumquat, pumpkin seeds, sesame seeds, sunflower seeds, cashew, chia and flax seeds and that's all!

Dates, cashew, coconut, brazilian nut, nutmeg, chia and flax seeds, cardamon and that's all! Dates, pumpkin seeds, apples, carrots, cashew, chia and flax seeds and that's all!













Almond - apple cinnamon 45 g

Dates, almonds, sesame seeds, cashew, sunflower seeds, flax, apples, raisins, figs, cinnamon and that's all!

Chocolate - hazelnut

45 g

Dates, sunflower seeds, hazelnut, sesame seeds, flax, almonds, cacao powder, dark chocolate, clove, cinnamon, nutmeg and that's all! Apricot - almond

45 g

Dates, apricot, cashew, almonds,coconut, sesame seeds, sunflower seeds, flax, ginger and that's all! Chocolate - nutmeg

45 g

Dates, peanuts, dark chocolate,cacao, sea salt, clove, cinnamon, nutmeg and that's all! Cherry - almond

45 g

Dates, cashew, cherry, cranberries, almonds, sea salt, clove, cinnamon and that's all! Mint - almond

45 g

Dates, apricot, apples, sesame seeds, sunflower seeds, cashew, flax, almonds, mint and that's all!

# Bitly

- Bitey all-natural snack for the little discoverers
- For children from 1 year old
- Each bar contains an amazing combination of healthy fruits and berries. Only fruits and berries!
- Among Bitey's ingredients you will not find harmful substances, colorings, stabilizers and sugars
- Special production technology and unique packaging help save all the healthy qualities, vitamins and minerals without the use of preservatives
- Does not contain gluten very important for little ones who have to follow a diet for medical reasons
- With Bitey it's easy to bring variety to your child's menu, and it's texture will help the formation of chewing skills







Young moms

Lead a healthy lifestyle and also carefully select products for their babies

Pay attention to the ingredients and avoid obscure chemical additives

Lead an active lifestyle, travel, watch the trends



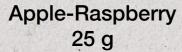












Dates,
dried apple,
dried raspberry,
vegetable oil,
puffed corn,
raspberry extract



Apple-Banana 25 g

Dates, dried apple, dried banana, vegetable oil, puffed corn, banana extract



Apple-Pear 25 g

Dates,
dried pear,
dried raspberry,
vegetable oil,
puffed corn,
pear extract



Apple-Cherry 25 g

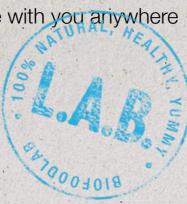
Dates, dried apple, dried cherry, vegetable oil, puffed corn, cherry extract



- Bite Slim is designed especially for women
- 100% natural product
- Enjoying the taste while maintaining slim body
- Does not contain sugar or sweeteners
- Energizes
- Control of appetite and overeating
- Improves mood
- Health benefits of fruits and berries all year round



- Always convenient to take with you anywhere
- Less than 100 kcal





Women aged 18-40 years, often have a family, children, work at the office



Want to be involved in the trend of a healthy lifestyle, but are looking for good quality products suitable to their income

Leads an active life, participates in sports

Strives to buy healthy foods at the store



Social networks (Facebook, Twitter, Instagram)

Reads glossy magazines, women's websites, watches TV



Prefers casual-style clothing



Raspberry 30 g

Dates, cranberries, dried raspberries, clove powder, raspberry extract



Chocolate 30 g

Dates, natural cocoa powder, raisins, dark chocolate, cinnamon, cocoa beans, mint extract



Apple 30 g

Dates, apples, raisins, cinnamon, orange extract



Coconut 30 g

Dates, coconut flakes, dried apricots, coconut extract











2013

Startup of the year by Forbes magazine

**Forbes** 

2014

Elena Shifrina -Entrepreneur of the Year by Ernst and Young

**II ERNST & YOUNG** 

2015

Elena Shifrina -Ambassador for Russia Expo 2015 in Milan 2015

Project of the Year in retail segment by "Made in Moscow" award with support of Moscow mayor S. Sobyaninov



Food safety management system implemented







#### **Key partners**



















**STOCKMANN** 







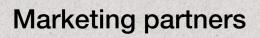
A3C











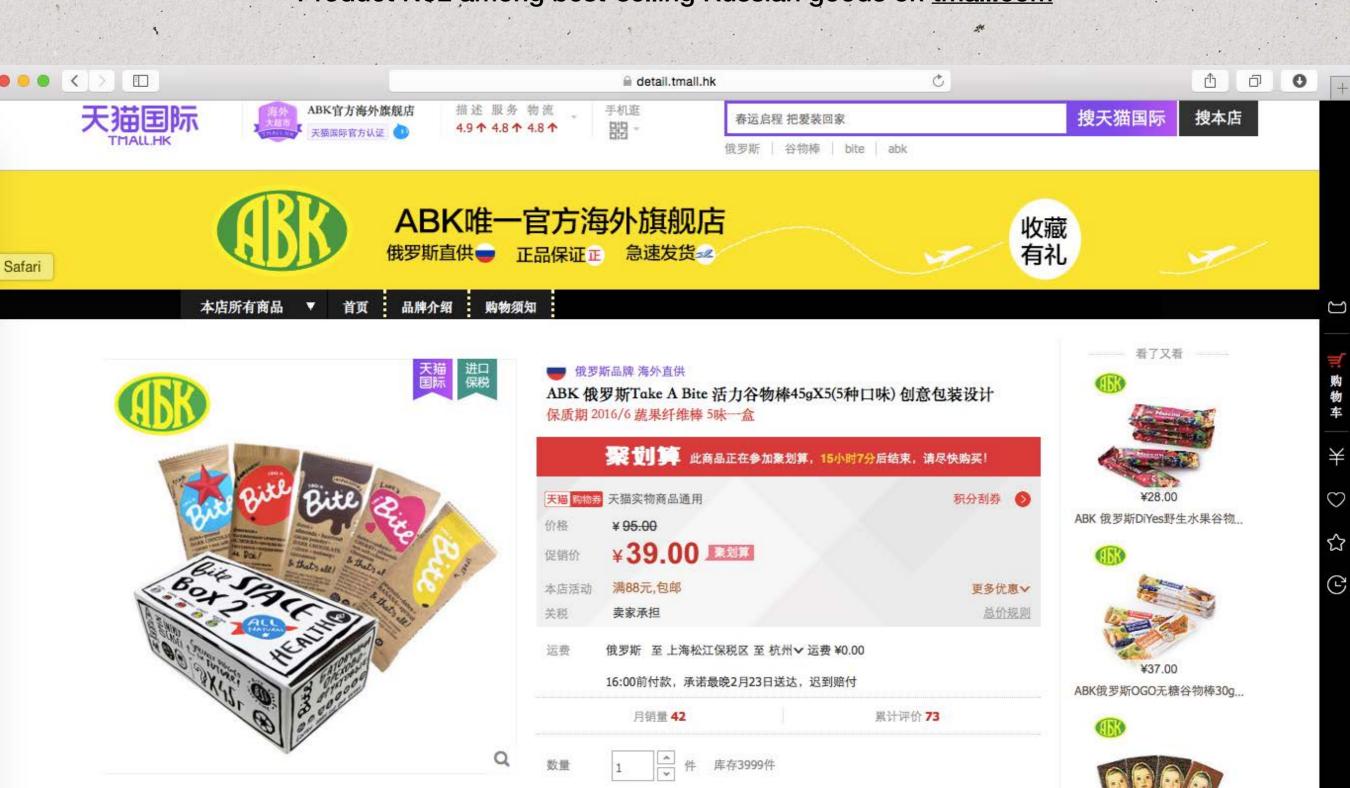








#### Product No2 among best-selling Russian goods on tmall.com



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#### **Elena Shifrina**

CEO BioFoodLab

hi@takeabite.ru

#### **Vladimir Gabrov**

sales manager

idosales@takebite.ru

Bio Food Lab i.n.c.

Rochdelskaya street, 15, building 10 123022, Russia, Moscow

M: +7 (495) 504-36-99

E: hi@takeabite.ru W: www.takeabite.ru

